

Message Text

UNCLASSIFIED

PAGE 01 STATE 092993
ORIGIN COME-00

INFO OCT-01 EA-09 ISO-00 EB-08 /018 R

DRAFTED BY COM/OED/MEPD/JPHILBRICK/LW
APPROVED BY EB/OCA/CD:EMSACCHET
COM/OED/MEPD/LENGLESON
COM/OED/MEPD/SMCONGER, DIRECTOR
STATE/EA/ROC/CFREEMAN (INFO)
COM/OIM/PWILSON (INFO)
EA/ROC:HAENGELBRECHT

-----260604Z 115681 /21

R 252210Z APR 77
FM SECSTATE WASHDC
TO AMEMBASSY TAIPEI

UNCLAS STATE 092993

E.O. 11652: N/A

TAGS: BENC, TW

SUBJECT: MAJOR PROJECT: ANPING THERMAL POWER PLANT,
TAIPOWER

REF: (A) STATE 063674; (B) TAIPEI 1351

1. MAJOR PROJECTS DIVISION, USDOC OBTAINED FOLLOWING
REPORT ON SUBJECT PROJECT FROM RECENT DISCUSSIONS WITH
FOSTER WHEELER ENERGY CORPORATION.

AT THE OFFICIAL BID OPENING FOR ANPING BOILERS
(2X500 MW) ON APRIL 7 IN NEW YORK OFFICE OF GIBBS AND
HILL (TAIPOWER CONSULTANTS) FOLLOWING INFORMATION WAS
DISCLOSED:

FORMAT FOR DISCLOSED INFORMATION IS: BIDDERS (COUNTRY);
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PAGE 02 STATE 092993

FAS BASIS (DOLLARS); C AND F BASIS (DOLLARS).

FOSTER WHEELER (U.S.); 50,918,000; 58,858,000.

MITSUBISHI (JAPAN); 51,421,000; 53,323,000.

IHI (JAPAN); 54,989,000; 57,516,000.

BABCOCK AND WILCOX (U.S.); 57,780,000; 63,343,000.

HITACHI (JAPAN); 59,529,000; 61,635,000.

COMBUSTION ENGINEERING (U.S.) 65,336,000; 72,066,000.

2. ABOVE PRICES ARE FOR BASE BID. EXCHANGE RATE OF
275 YEN/DOLLAR USED FOR CALCULATION. ALL JAPANESE BIDS
FIRM. U.S. BIDS SUBJECT TO ESCALATION.

3. FYI. WE HAVE BEEN ADVISED BY FOSTER WHEELER THAT
THEY HAVE AN EXCELLENT CHANCE FOR THIS AWARD WHEN
EVALUATION IS MADE BY G AND H AND TAIPOWER. FW BID ALSO
INCLUDED ALTERNATE PROPOSALS AND OPTIONS WHICH REDUCE
THE PRICES QUOTED. ADDITIONAL EVALUATION FACTORS
INCLUDING FW EXPERIENCE RECORD IN THIS TYPE UNIT,
FINANCING, EXCHANGE RATE USED BY TAIPOWER, ETC. WILL
MAKE THE FW OFFER EVEN MORE ATTRACTIVE. END FYI. ALL
APPROPRIATE ASSISTANCE TO FW ON THIS IMPORTANT U.S.
EXPORT OPPORTUNITY IS APPRECIATED.
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 25-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE092993
Document Source: CORE
Document Unique ID: 00
Drafter: OED/MEPD/JPHILBRICK/LW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770144-0776
Format: TEL
From: STATE
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t19770422/aaaaashl.tel
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Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9e24969f-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 63674, 77 TAIPEI 1351
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2701665
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: ANPING THERMAL POWER PLANT, TAIPOWER
TAGS: BENC, TW
To: TAIPEI
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/9e24969f-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009